

## Section 1: 10-Q/A (10-Q/A)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q/A

(Amendment No. 1)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2018

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-35155

### **BOINGO WIRELESS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**95-4856877**

(I.R.S. Employer  
Identification No.)

**10960 Wilshire Blvd., 23rd Floor  
Los Angeles, California**

(Address of principal executive offices)

**90024**

(Zip Code)

**(310) 586-5180**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller Reporting Company

(Do not check if a smaller reporting company)

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 27, 2018, there were 41,816,097 shares of the registrant's common stock outstanding.

### Explanatory Note

Boingo Wireless, Inc. (the "Company") is filing this Amendment No. 1 on Form 10-Q/A (this "Amendment") to amend its Quarterly Report on Form 10-Q for the period ended March 31, 2018 (the "Quarterly Report"), originally filed with the Securities and Exchange Commission (the "SEC") on May 8, 2018. The purpose of this Amendment is to refile Exhibit 10.1, which was originally filed with the Quarterly Report, to conform such exhibit in response to comments provided by the staff of the SEC relating to the confidential treatment request previously filed by the Company with respect to Exhibit 10.1.

This Amendment speaks as of the original filing date and does not reflect events occurring after the filing of the Quarterly Report or modify or update disclosures that may be affected by subsequent events. No revisions are being made to the Company's financial statements or any other disclosure contained in the Quarterly Report.

This Amendment is an exhibit-only filing. Except for the changes to Exhibit 10.1, this Amendment does not otherwise update any exhibits as originally filed or previously amended.

### Item 6. Exhibits

Exhibit No.	Description	Incorporated by Reference			Filed Herewith
		Form	Date	Number	
3.1	<a href="#">Amended and Restated Certificate of Incorporation.</a>	S-1	03/21/2011	3.2	
3.2	<a href="#">Certificate of Amendment to the Certificate of Incorporation.</a>	8-K	06/09/2017	3.1	
3.3	<a href="#">Amended and Restated Bylaws.</a>	8-K	06/09/2017	3.2	
10.1	<a href="#">2018 Amendment to License Agreement for Wireless Communications Access System between City of Chicago and Chicago Concourse Development Group, LLC, dated as of March 31, 2018.#</a>				X
31.1	<a href="#">Certification of David Hagan, Chief Executive Officer, pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>				X
31.2	<a href="#">Certification of Peter Hovenier, Chief Financial Officer, pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>				X
32.1	<a href="#">Certifications of David Hagan, Chief Executive Officer, and Peter Hovenier, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*</a>				
101	The following financial information from the Quarterly Report on Form 10-Q of Boingo Wireless, Inc. for the quarter ended March 31, 2018, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at March 31, 2018 and December 31, 2017 for Boingo Wireless, Inc.; (ii) Condensed Consolidated Statements of Operations for the three months ended March 31, 2018 and 2017 for Boingo Wireless, Inc.; (iii) Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2018 and 2017 for Boingo Wireless, Inc.; (iv) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2018 and 2017 for Boingo Wireless, Inc.; (v) Condensed Consolidated Statement of Stockholders' Equity for Boingo Wireless, Inc.; and (vi) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text.**				



- E. Having met and negotiated the terms of this 2018 Amendment, the parties hereby agree to amend and restate Exhibit A of the Agreement as follows:

**“Exhibit A**

1. Licensee shall deliver an annual presentation for each airport on the upgrade/enhancements planned for the upcoming year by Q4 of the previous year.
2. Licensee shall [\*] within all previously agreed upon coverage areas of the airports. To this effect Licensee will provide City Department of Aviation (“CDA”) with [\*], details of which shall be mutually agreed to by the parties. CDA reserves the right to [\*] and Licensee shall cooperate with CDA to [\*] and to [\*].

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\*CERTAIN INFORMATION HAS BEEN OMITTED AND FILED SEPARATELY WITH THE COMMISSION. CONFIDENTIAL TREATMENT HAS BEEN REQUESTED WITH RESPECT TO THE OMITTED PORTIONS.

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3. Licensee shall respond to customer service requests in a timely manner (within 3 business days) and shall communicate with CDA regarding the findings and resolutions. In addition, executive summaries of quantitative studies which are performed will be shared with CDA as are made available from time to time by Licensee.
4. When commercially reasonable, and at minimal additional cost to Licensee, Licensee will install extra fiber strands per mutually agreeable specifications, for exclusive use of CDA when new fiber is installed for carriers.
5. Licensee shall provide Wi-Fi user data to CDA within the existing Wi-Fi network at Chicago and Midway airports for CDA to determine operational KPIs including pathing, dwell time, and user density in the airports. Licensee will work with CDA to determine data requirements and deliverables, notwithstanding the above, Licensee’s responsibility will be limited to currently deployed technology and tools without the need for Licensee to license new software and/or technology. Additional enhancements or changes associated with the data shall be at [\*] expense. Format shall be electronic and delivered monthly.
6. [\*]
7. Licensee shall provide CDA with requested agreements for projects at CDA. Licensee shall disclose agreements with other entities in the airport properties.
8. Licensee shall design development in accordance with CDA Design and Construction Standards. Design Review and Implementation.
  - a. Detailed design drawings and CADD files depicting the work must be submitted for review and possible revision.
  - b. New duct bank routes must be designed and built for cable runs; existing CDA infrastructure cannot be utilized without a written exception.
  - c. New duct banks must be encased in concrete.
  - d. All new projects are to be proposed to CDA through the Tenant Projects SOP
9. Licensee shall adhere to current CDA Construction Standards and Construction Management, which include mapping existing Infrastructure and setting priorities for space and future capacities.
  - a. Cables and other network equipment must be labeled/tagged by Licensee.
  - b. Updated as-built drawings and CADD files must be submitted upon completion of work and CDA Acceptance Process by Licensee.
10. Provide Licensee owned/shareable CDA Diagrams (Up & Down Stream, Network Topology and infrastructure) to CDA. Submit detailed as-builts and CAD files.
11. Licensee shall provide fiber trace of all Licensee fiber throughout both airports depicting not only fiber for CDA but fiber Licensee has laid for other commercial contracts/projects.

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12. Licensee shall provide dashboard access for Network services/devices (Routers, Switches, access points) content of which shall be mutually agreed upon by the parties, as well as real-time alerts for critical/high impact events to be delivered by Licensee’s Network Operations Center (NOC).
13. Licensee shall provide dashboard access for Utilization (Capacity reports), content of which shall be mutually agreed upon by the parties. In addition, Licensee will work in good faith with CDA to resolve text-packet loss issues by coordinating with the carriers.

14. Licensee shall complete infrastructure for TSA throughput. Once the infrastructure installation has been completed by Licensee, Licensee's involvement will be limited to ongoing reporting obligations. If a change, relocation or reconfiguration is requested by CDA, then Licensee will work with CDA to implement such change, at CDA's cost.
  15. Licensee shall work with carriers to implement next generation wireless (e.g. 5G) once carriers are ready to deploy at the applicable airport.
  16. Licensee shall continue to work with carriers to implement cell coverage inside aircrafts at gates, subject to carrier design and deployment at the applicable airport and subject to technical limitations of signal penetration into airplanes.
  17. Licensee shall implement Passpoint program for carriers providing the service which elect to implement at O'Hare and/or Midway as applicable, pursuant to an executed agreement.
  18. Licensee shall implement free (ad-supported) 45-minute rolling segment program starting Q1 2018.
  19. Provide documentation of all fiber that is sold, shared, or leased to other entities. This documentation must include at a minimum type of fiber, the number of strands sold, shared, or leased, who they were sold, shared, or leased to, and the date of sale, share, or lease.
  20. Maintenance, repair or replacement of existing Licensee facilities are to be funded by Licensee, regardless if CDA or Licensee initiates the work, provided however that payment for relocation of Licensee's equipment shall continue to be governed by the original Agreement.
  21. Licensee or contractors/subcontractors performing work for Licensee are only allowed access to secure areas which pertain to their scope of work. Badges granting access to secure areas are to expire upon completion of the scope of work of a project.
  22. Licensee may not tap into existing CDA electric lines for service to equipment needing power without prior authorization from CDA; otherwise new electric service must be requested."
- F. Execution of this Amendment by Boingo is duly authorized by Boingo, and the signature(s) of each person signing on behalf of Boingo have been made with complete and full authority to commit Boingo to all terms and conditions of this Amendment, including each and every representation, certification, and warranty contained herein, or as may be required by the terms and conditions hereof.

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\*CERTAIN INFORMATION HAS BEEN OMITTED AND FILED SEPARATELY WITH THE COMMISSION. CONFIDENTIAL TREATMENT HAS BEEN REQUESTED WITH RESPECT TO THE OMITTED PORTIONS.

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- G. This 2018 Amendment may be comprised of several identical counterparts and may be fully executed by the parties in separate counterparts. Each counterpart is deemed to be an original, but all such counterparts together must constitute but one and the same 2018 Amendment.
- H. All other terms and conditions of the Agreement, except as herein modified, and previous addenda shall remain unchanged and remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this 2018 Amendment as of March 31, 2018.

Chicago Department of Aviation

/s/ Ginger S. Evans  
 Ginger S. Evans,  
 Commissioner of Aviation

Chicago Concourse Development Group, LLC

/s/ David Hagan  
 Name

Manager  
 Title

Boingo Wireless, Inc.

/s/ David Hagan  
 Name

CEO  
 Title

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### Section 3: EX-31.1 (EX-31.1)

Exhibit 31.1

#### CERTIFICATIONS

I, David Hagan, certify that:

1. I have reviewed this Amendment No. 1 to the Quarterly Report on Form 10-Q of Boingo Wireless, Inc.; and
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

By: /s/ David Hagan  
David Hagan  
Chairman of the Board and Chief Executive Officer  
(Principal Executive Officer)

Date: July 20, 2018

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### Section 4: EX-31.2 (EX-31.2)

Exhibit 31.2

#### CERTIFICATIONS

I, Peter Hovenier, certify that:

1. I have reviewed this Amendment No. 1 to the Quarterly Report on Form 10-Q of Boingo Wireless, Inc.; and
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

By: /s/ Peter Hovenier  
Peter Hovenier  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

Date: July 20, 2018

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